





# **About HDI®**

As the world's largest membership association for IT service and support professionals. HDI focuses on industry best practices, develops certification and training programs based on internationally-recognized standards, and provides members with valuable industry resources and events.

# **About RADAR Solutions** Group Inc. (RADAR)

**RADAR** specializes in Customer Service Delivery Consulting and Training within the IT industry. Since 2001 RADAR has been an HDI Authorized Training Partner delivering certification training in Canada.

As of March 2013, RADAR is now an HDI Gold Partner offering all HDI products and services in Canada.

**Technical Support** Professional

# **Course Overview**

The technical support professional is a role that individuals assume when they assist with providing support services. This certification verifies that a person in this role understands the skills to serve as an escalation point for providing level 2 or level 3 support. They may work directly with customers or with other departments to resolve issues related to the organizations products and/or the IT infrastructure that enables the business.

For all members of the support chain, this certification ensures professionals are equipped to provide superior technical support.

The HDI Technical Support Professional training focuses on customer service and service management best practices, emphasizing responsive incident escalation, the importance of metrics measurement, knowledge management, problem management, improving teamwork, and stress management.

## What You Will Learn

- Customer service best practices
- Communications skills
- Service management best practices and terms
- Importance of being responsive to incident escalation and the need to log • information properly
- Purpose and value of quality assurance monitoring
- Metrics used to monitor performance of the team, the individual, and how success is determined
- Knowledge management best practices •
- How to improve problem solving and problem management
- How to improve teamwork and relationships

# Who Should Attend

- Technical support professionals who serve as the escalation point for one or more support centers and desktop support teams
- Individuals who are preparing for the HDI Technical Support Professional certification exam

Available as:

Public Classroom: Interactive two-day course among peers. Virtual Training: Two days of live, instructor-led training delivered over the Internet. Online Training: 10–12 hours of interactive, self-paced learning. **Onsite Training:** A two-day course conducted at your company's site.

# **To Register or for Pricing Details:**

Visit our website www.radarsolutionsgroup.com for pricing, scheduled dates and locations, and to register, or call us at 613-271-8075 or email: info@radarsolutionsgroup.com

Visit our website: www.radarsolutionsgroup.com





## Curriculum

#### **Unit 1: Support Center Overview**

Section 1: The support organization's role in business Section 2: Role of the technical support professional Section 3: Value of the technical support professional

#### **Unit 2: Strategic Framework**

Section 1: Strategic perspective Section 2: The service catalog Section 3: Service level management Section 4: Standard operating procedure Section 5: Business alignment

### **Unit 3: Support Processes and Operations**

Section 1: Best practices Section 2: ITIL Section 3: Service operation functions Section 4: Service operation processes Section 5: Service design processes Section 6: Service transition processes

### **Unit 4: Continual Service Improvement Processes**

Section 1: Continual service improvement Section 2: Quality assurance Section 3: Metrics Section 4: Performance Reporting

### **Unit 5: Support Delivery Methods and Technology**

Section 1: Support center infrastructure Section 2: Support delivery methods Section 3: Cloud services Section 4: Remote management Section 5: Service management systems

#### **Unit 6: Communication Skills**

Section 1: Communicating with stakeholders Section 2: Communication barriers Section 3: Communication filters Section 4: Communication enablers Section 5: Global communication Section 6: Vocal elements Section 7: Body language Section 8: Active listening

#### **Unit 7: Customer Management Skills**

Section 1: Your customer's psychological needs Section 2: Empathy Section 3: Emotional intelligence Section 4: Handling conflict Section 5: Customer competency levels

### **Unit 8: Problem-Solving and Troubleshooting Skills**

Section 1: Problem-solving approach Section 2: Questioning skills Section 3: Handling escalations Section 4: Investigation and diagnosis Section 5: Root cause analysis Section 6: Effective documentation

### Unit 9: Teamwork, Time Management, and Stress Management

Section 1: Teamwork Section 2: Time management skills Section 3: Stress management skills